

WACKER

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WACKER CHEMIE

A CENTURY CREATING
TOMORROW'S SOLUTIONS

EXECUTIVE BOARD'S REPORT ON 2013

Dr. Rudolf Staudigl: President & CEO

SALES AND EARNINGS BELOW PRIOR-YEAR LEVELS DUE TO PRICE EFFECTS

€million	2013	2012	Change
Sales	4,479	4,635	- 3%
EBITDA	679	795	- 15%
EBIT	114	267	- 57%
Net income for the year	6	115	- 95%
Earnings per share in €	0.05	2.43	- 98%
Capital expenditures	504	1,095	- 54%
Net cash flow	110	- 536	n.a.

DIVIDEND: PROPOSAL TAKES ACCOUNT OF GROUP'S OVERALL ECONOMIC SITUATION

- ▶ Dividend of €0.50 per share to be distributed for 2013
- ▶ Dividend payout amounts to €24.8 million

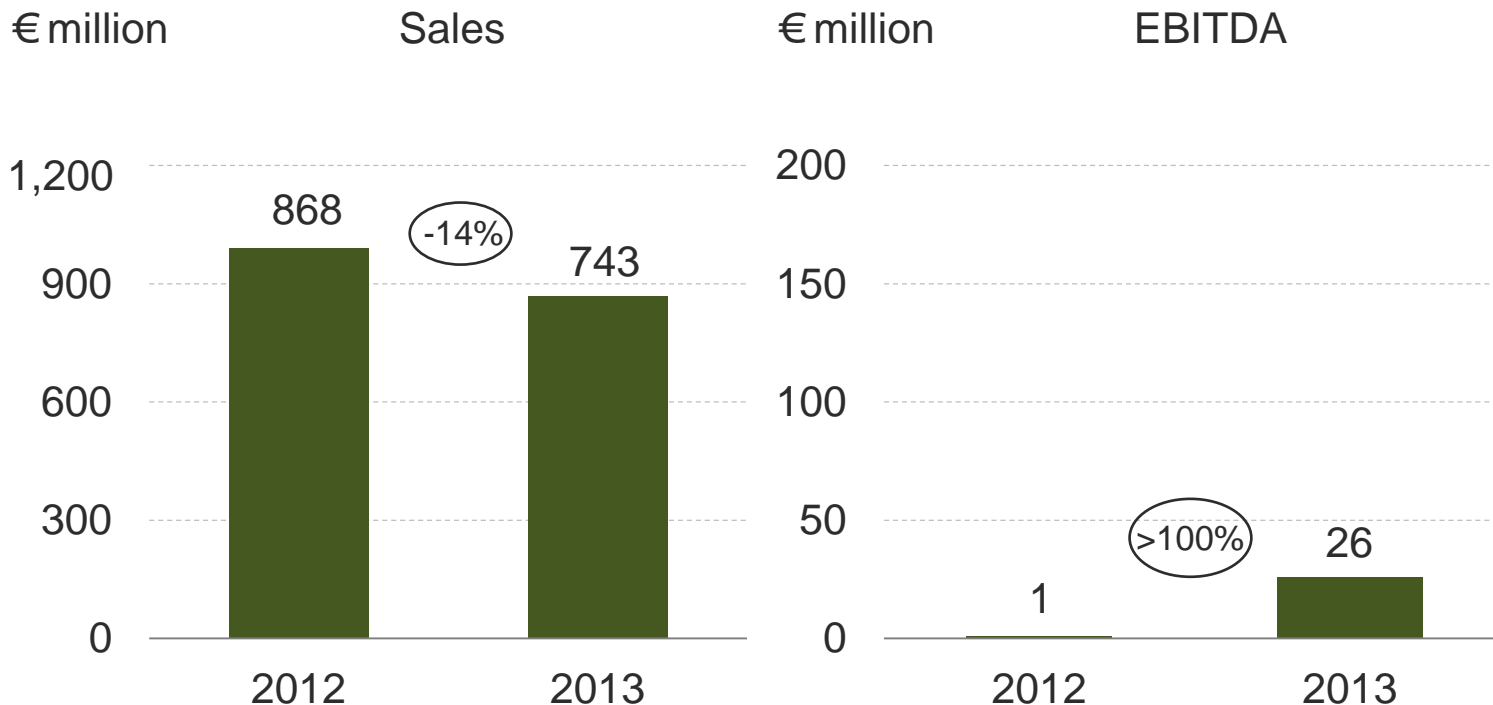
PHOTOVOLTAIC TREND ON BROADER BASIS AMID GROWTH IN EVER MORE COUNTRIES

Installation of New PV Capacity in Megawatts

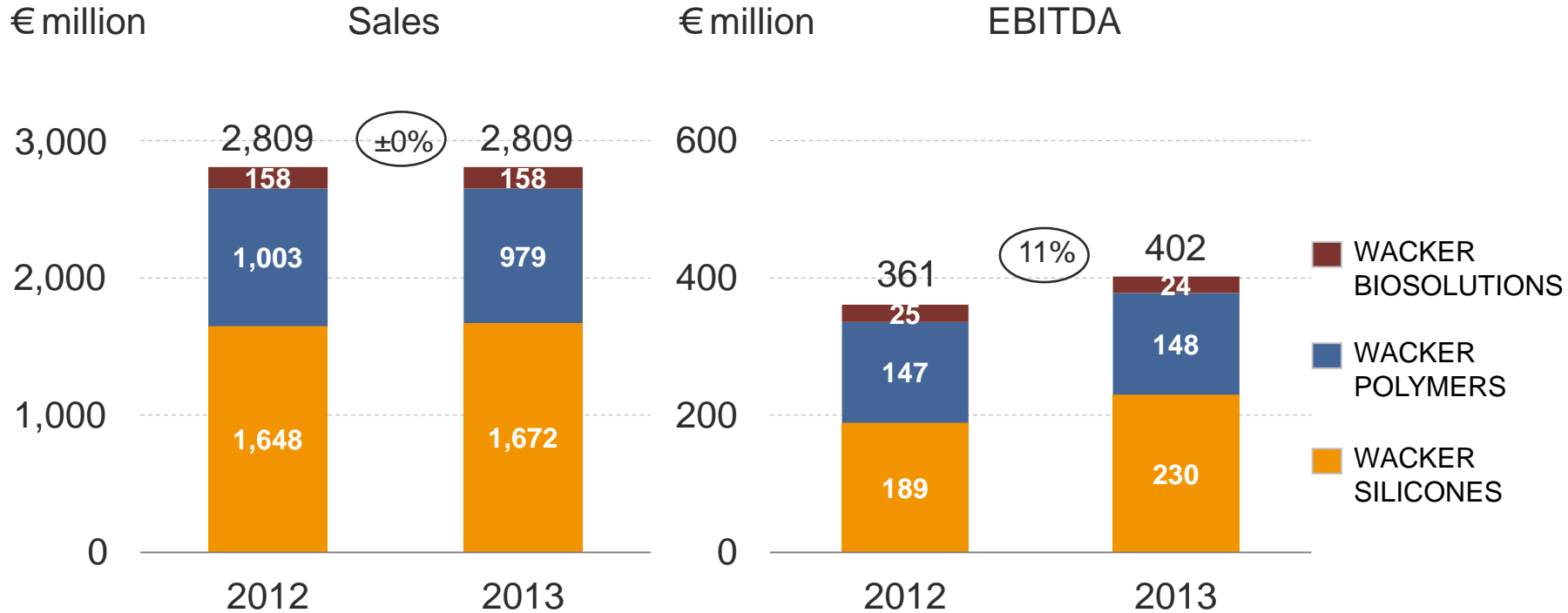
	2014	2013
Germany	2,300 – 2,700	3,300
Italy	1,100 – 1,300	1,100
Europe (excluding Germany)	5,900 – 7,500	6,400
USA	6,000 – 6,800	4,800
Japan	8,500 – 9,500	6,800
China	13,000 – 15,000	12,900
Other regions	6,600 – 9,000	4,700
Total	~ 43,000 – 52,000	40,000

Sources: WACKER's own market research and EPIA

EFFICIENCY MEASURES AT SILTRONIC OFFSET IMPACT OF PRICE DECLINES AND STRONG EURO ON EBITDA



CHEMICAL DIVISIONS WITH STABLE SALES AND HIGHER EBITDA



WACKER TAPS INTERNATIONAL MARKETS THROUGH LOCAL EXPERTISE

Center of Excellence Electronics (Korea)



WACKER on Wheels (Vietnam)



WACKER POSTS SIGNIFICANT GROWTH IN SALES AND EARNINGS FOR Q1 2014

€million	Q1 2014	Q4 2013	Q1 2013
Sales	1,157	1,087	1,076
EBITDA	285	158	165
<i>EBITDA margin (%)</i>	24.6	14.5	15.3
Net income for the period	64	- 19	5
Earnings per share (€)	1.35	- 0.40	0.08

EXPANSION IN SEMICONDUCTORS WITH FULL CONSOLIDATION OF SILTRONIC SILICON WAFER

Siltronic Silicon Wafer Pte. Ltd. (SSW)



- ▶ Joint venture for manufacturing 300 millimeter wafers
- ▶ Shares: Siltronic 78%, Samsung 22%
- ▶ Capacity: over 300,000 wafers/month

Pro-Forma Figures from Siltronic for Full Consolidation of SSW

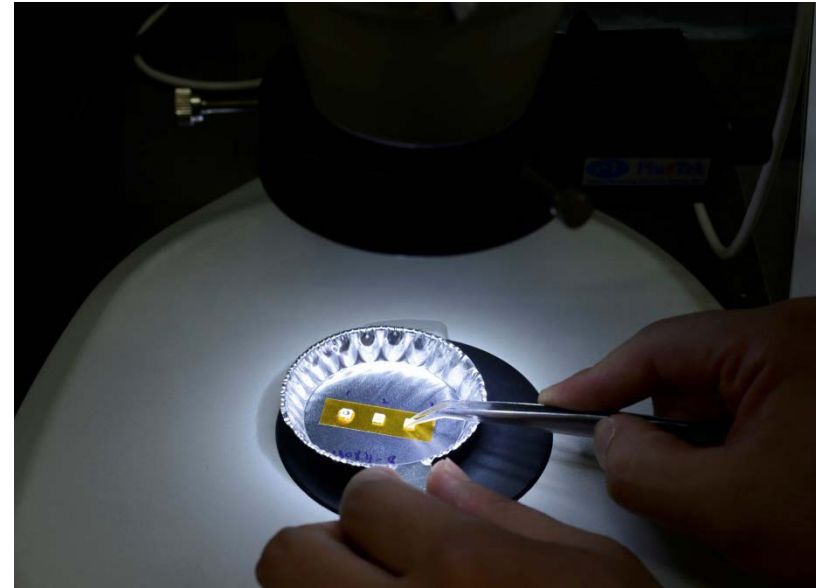
	2013	2012
Sales (€ million)	876	1,029
EBITDA (€ million)	110	100
EBITDA margin (%)	13	10

CENTER OF EXCELLENCE ELECTRONICS IN KOREA DEVELOPS NOVEL SILICONES FOR GROWTH APPLICATIONS

UV-activated silicone gels for optical lamination



Silicones are the preferred materials for encapsulating LED chips



HIGHLY QUALIFIED AND MOTIVATED EMPLOYEES ARE THE KEY TO LONG-TERM SUCCESS

Burghausen Vocational Training Center



- ▶ Basic and advanced training: the cornerstone of our human-resources work
- ▶ New talent-management process: identifying and promoting employee potential early on
- ▶ New options for individually shaping working hours:
 - ▶ Time off to look after family members
 - ▶ Sabbaticals

100 YEARS OF WACKER – A CENTURY FULL OF IDEAS

From modest beginnings ...



... to today's global market leader ...



... on the road to a promising future



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